

PRESS RELEASE  
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## THE COURIER COMPANY NEMO EXPRES LOGISTIC BRINGS TO BUCHAREST STOCK EXCHANGE BONDS WORTH EUR 1.57MN

- Nemo Expres Logistic takes the first step on the local capital market by listing its bonds on the Multilateral Trading System.
- The courier company carried out a private placement for bonds in July 2020, attracting EUR 1.57mn from investors.
- Nemo Expres Logistic intends to use in the future other financing mechanisms available on the capital market.

The courier company [Nemo Expres Logistic](#) (NemoExpress) takes today, June 28<sup>th</sup>, the first step on [Bucharest Stock Exchange](#) (BVB) by listing the bonds issue worth EUR 1.57mn on the Multilateral Trading System (MTS) of BVB. The bonds are traded under the ticker [NEMO23E](#). According to the company, the funds attracted during the private placement of bonds are used for business development, investment in software, procurement of transportation & fuel or hiring additional staff. These investments will increase the number of customers, the volume of goods transported and the market share.

*'We are glad that NemoExpress has chosen to finance through the capital market and by the fact that the management team intends to continue to do so. With each listing of shares or bonds, the capital market proves that it is a reliable partner in supporting growth plans for companies. Moreover, the company carried out the private placement in 2020, a challenging year for the courier industry. Congratulations, I wish you good luck during this new path taken by the company',* said Radu Hanga, Bucharest Stock Exchange President.

Founded in 2013, Nemo Expres Logistic is a courier company with national coverage. In 2020, the company registered a net profit of RON 4.09mn, a significant increase compared to 2019, when it registered a RON 940,179 profit.

*'For NemoExpress, the year 2020 was a difficult one, but also a period in which we streamlined the activity and resources, with remarkable results in terms of profit, four times bigger than in 2019. This was possible by increasing the B2C segment, by rethinking operations, implementing new and up to date IT solutions, optimizing expenses and through good management of resources. In 2021 we still focus on the company's profitability; we expect more than 25% increase compared to previous years. In terms of investments for 2021, we have budgeted over EUR 2mn for fleet expansion, fixed and mobile assets, logistics infrastructure, and the development of existing IT solutions. NemoExpress will continue*

**BUCHAREST STOCK EXCHANGE (BVB)** runs markets for shares, bonds and other instruments, through regulated platforms and alternative systems, and provides a wide range of services to participants of financial markets. Bucharest Stock Exchange is a public company, listed on its own market since 2010. The global index provider FTSE Russell announced, in September 2019, the promotion of the Romanian capital market to the Secondary Emerging Market status. As of September 21, 2020, Romania is effectively included in the FTSE Russell indices for Emerging Markets. For more information on the Bucharest Stock Exchange, please refer to [WWW.BVB.RO](http://WWW.BVB.RO)

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Unique Reg.No. 17777754/2005  
Share Capital 80.492.460 LEI  
R.N.S.C. Decision No.369/31.01.2006

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to be the same reliable partner for all its clients. We remain faithful to our main values: flexibility, promptness and safety', said Florian Stanila, Nemo Expres Logistic Manager.

The listing comes after the company carried out, in July 2020, a private placement of bonds with a total value of EUR 1.57mn. The bond issue includes 15,765 bonds, denominated in EUR, with a nominal value of EUR 100/bond and an annual interest rate of 7%, with the maturity on June 29<sup>th</sup>, 2023. The company announces that it intends to use other financing mechanisms available on the capital market. The listing was made with the support of [Intercapital Invest](#), as Authorized Advisor.

*'The Romanian capital market has a dynamic evolution and a high interest from small and medium companies for financing through issues of shares and bonds. This fact shows that entrepreneurs are open to the existing opportunities on the capital market. Growing the allocation of population savings to investments in entrepreneurship projects can bring a positive outcome for the Romanian economy. Companies can establish a market value for their business by listing on the stock exchange. The alignment with corporate governance requirements will help build customer trust and attract new business partners. It is important for new issuers to understand the advantages of listing and use them as much as possible because the development is closely related to the financing solution',* said Mihaela Stoica, Intercapital Invest CEO.

NemoExpress has 1,087 employees and collaborators, of which 330 are directly employed. The company registered in 2020 total revenues of RON 121mn, slightly below 2019 because of the Covid-19 pandemic. In 2019, NemoExpress had RON 137,8mn total revenues. According to the company's calculations, NemoExpress had a market share of 3% in 2019.

For 2021 the company forecasts an increase in activity by over 20% due to the development of all three business segments - B2B, B2C, C2C. For 2022, the company aims to expand the capacity of regional and local HUBs, as well as supplementing road logistics capacity to prevent anticipated volume increases.

The company's shareholders are Dan-Dumitru Serbanescu (51%), Capital Fleet Services SA (39%) and Florian Stanila (10%).

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