

Date: 26.01.2026
Name of the issuing company: Aquila Part Prod Com S.A.
Headquarters: Ploiești City, 105A Malu Roșu Street,
Prahova County, România
Telephone number: 0244.594.793
Sole registration number: 6484554
Trade registry reg. no.: J1994002790296
Subscribed and paid capital: 180,000,360 lei
Total no. of shares: 1,200,002,400 shares
Market on which securities are traded: Bucharest Stock Exchange, Premium Tier

ANNOUNCEMENT

Aquila Part Prod Com S.A. informs its shareholders and investors about making an investment of over EUR 5 million in an artificial intelligence-based automation solution.

AQUILA invested EUR 5 million in an Artificial Intelligence based automation solution at the Ilfov, Dragomiresti warehouse

Press Release

Ploiesti, January 26th, 2026: AQUILA (symbol AQ), one of the largest players in the fast-moving consumer goods (FMCG) distribution sector from Romania and the region, with over 30 years of experience in this industry, announces the completion of a EUR 5 million investment in an advanced logistics operations automation solution at the Ilfov, Dragomiresti warehouse.

The project sets a new standard of operational performance for the delivery of products from the convenience segment, fast moving consumer goods intended for frequent purchases and fast-paced deliveries.

Răzvan Bagherea, Organization and Human Resources Director, AQUILA:

“Our investments represent concrete steps toward a more efficient and sustainable future. In a context where portfolio expansion and volume growth have increased the complexity of the logistics operations, investing in automation and Artificial Intelligence is a strategic decision for AQUILA. We chose technologies that give us control, speed, and accuracy in deliveries, allowing us to scale volumes without proportional increases in resources, regardless of the market dynamics. The implementation of the automation solution has significantly optimized warehouse operations and has generated direct benefits for service quality delivered to customers and for internal efficiency. This automation gives us the flexibility to adapt to the diverse requirements of our customers and suppliers. The ability to manage complex and tailored operations for each client is part of our strategy to deliver integrated services.”

Through this automation project, AQUILA takes a concrete step toward faster and more accurate logistics operations, generating medium term competitive advantages through more efficient use

of resources, reduced manual work, and optimized storage space. The accuracy of the picking and delivery processes increased from 92% to 99%, and product traceability is ensured across the entire logistics flow. A key element of the solution is the integration of Artificial Intelligence based vision systems, which identify products directly from images, without relying on labels or manual scanning, based on shape, color, and visual characteristics, including cases where orientation or packaging shows minor differences. The solution was delivered as a unified, scalable system focused on long-term performance.

The investment is part of a broader program assumed by AQUILA through which we strengthen the company's operational resilience and build for the long term. Since listing on the Bucharest Stock Exchange, we have allocated over EUR 30 million to fleet renewal, logistics operations automation, and the implementation of IT solutions for transport optimization and the integration of alternative energy sources.

In the logistics business line, AQUILA provides efficient and customized services through storage, repacking and internal transport operations for food and non-food products in different temperature segments: ambient, refrigerated, and frozen, complementary to its fast-moving consumer goods distribution activity. AQUILA's logistics network includes 4 logistics centers, 16 distribution centers (one located in the Republic of Moldova and one in Hungary), and 7 cross docking points (two located in the Republic of Moldova and one in Hungary). AQUILA has a storage capacity of over 145,000 pallets, of which 80% are ambient conditions, approximately 6% refrigerated, and 14% frozen.

About AQUILA

AQUILA is one of the largest players in the fast-moving consumer goods (FMCG) distribution sector from Romania and the region, operating an integrated business model that covers distribution, logistics, and transportation across multiple temperature categories, for both food and non-food products, as well as production activities.

With an expanded presence in Moldova and Hungary, the company provides efficient and customized solutions, helping partners optimize their supply chain. Through modern infrastructure and an extensive network across three countries, AQUILA ensures the availability of a wide range of products in over **72,000 points of sale**, including traditional stores, modern retail chains, and online platforms. AQUILA's portfolio of over **15,000 products** includes both own brands, such as **Gradena, LaMasă, and JetXpert**, as well as globally recognized brands like **Kinder, Lavazza, Whiskas, and Mutti**. Through the four recent acquisitions, the company has strengthened its position in the regional market, offering customers an extended selection of products, including consumer goods, car maintenance solutions, and health and safety equipment. AQUILA operates through four main distribution channels, with a strategic focus on developing the HoReCa segment by leveraging a complementary portfolio and synergies with acquired companies. The company also owns the largest and most efficient distribution fleet in the region, consisting of over 1,600 vehicles, including more than 200 trucks.

In 2024, AQUILA registered record revenues of nearly RON 3 billion, a 17% increase compared to the previous year, driven by a growth strategy focused on consolidating the distribution segment, diversifying the portfolio, and expanding its own brands.



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Founded in 1994 by entrepreneurs Alin Adrian Dociu and Constantin Cătălin Vasile, AQUILA was listed on the Bucharest Stock Exchange (BVB) in November 2021. The AQUILA Group includes six companies: AQUILA Part Prod Com SA (parent company) and its subsidiaries PRINTEX SA, Trigor AVD SRL (from the Republic of Moldova), Romtec Europa SRL, Parmafood Group Distribution SRL, Parmafood Trading SRL, and KITAX Kft (from Hungary).

AQUILA's shares (AQ) are included in the Bucharest Stock Exchange reference index – BET and in the MSCI Frontier and MSCI Romania indices. Over the past two years, the share price increased by more than 20% per year, outperforming the market.

With over 3,500 employees, including 5% international staff, AQUILA promotes an organizational culture based on diversity and inclusion. The company is committed to creating long-term value for investors, employees, and communities, integrating ESG principles into its business strategy. Through sustainable initiatives, transparency demonstrated by the highest VEKTOR score of 10 by ARIR, and operational efficiency, AQUILA fosters an inclusive work environment and maintains a strong commitment to the communities in which it operates. For its ESG performance, the company was awarded the EcoVadis Silver Medal in 2025.

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