

Date: 26.02.2024
Name of the issuing company: Aquila Part Prod Com S.A.
Headquarters: Ploiești City, 105A Malu Rosu Street,
Prahova County, Romania
Telephone number: 0244.594.793
Sole identification code: 6484554
Trade registry reg. no.: J29/2790/1994
Subscribed and paid capital: 180,000,360 lei
Total no. of shares: 1,200,002,400 shares
Market on which securities are traded: Bucharest Stock Exchange, Premium Tier

ANNOUNCEMENT

Closing Certificate for ROMTEC EUROPA S.R.L.

Aquila Part Prod Com SA informs shareholders and investors that on **February 26, 2024**, the company signed the Closing Certificate for the acquisition of Romtec Europa S.R.L.

Catalin Vasile
CEO

AQUILA finalizes the acquisition of Romtec Europa SRL following approval by the Competition Council

Press release

Ploiești, February 27th, 2024 – AQUILA (symbol [AQ](#)), the market leader in the field of integrated distribution and logistics services for consumer goods in Romania and the Republic of Moldova, with 30 years of experience in this industry, obtained the favorable approval from the Competition Council for the acquisition of Romtec Europa SRL ("Romtec") and finalized the transaction with a total value of 3.2 million euros.

Cătălin Vasile, CEO AQUILA:

"We are finalizing our first acquisition since going public and we are pleased to expand the group through the acquisition of Romtec, a company with 30 years of experience in the production of liquids and aerosols for car maintenance. With this initial investment in manufacturing capacity, we aim to contribute to the development of the local industry and diversify our portfolio with products from over 20 brands manufactured in Romania. AQUILA, together with the Romtec team, will continue to develop new products and brands, in line with the business growth objectives announced earlier."

Florin Miron, former majority shareholder of Romtec Europa:

"Romania can manufacture quality, innovative products, and joining the AQUILA family is the best path for Romtec to reach the next level of growth. Romtec's 30 years of production experience and its innovative capabilities in this market sector, combined with AQUILA's commercial strength, are the optimal ingredients to build a local market leader, and then expand regionally, in the production of liquids and cosmetic products for car maintenance."

In accordance with the acquisition plan, Romtec will continue to operate as a separate entity. In the immediate future, the two organizations will focus on exchanging expertise and resources, aiming to identify all synergies and create valuable common benefits.

Romtec, a Romanian company with 30 years of experience in the production of liquids and aerosols for car maintenance, has a portfolio of over 20 brands developed in Romania, including Jet Xpert, Clima Xpert, and Brake Xpert, and owns a production facility in Iași. The company's products are available on the shelves of over 1,000 retail outlets across the country, ranging from major retail chains to border gas stations. The company engages in production and commercial activities in the following areas: manufacturing liquids for car maintenance, in stand-up bag packaging; manufacturing aerosols (sprays) with own products or for third parties; manufacturing wet wipes, and antifreeze manufacturing.

In the first 9 months of 2023 AQUILA recorded growing revenues, driven by its distribution segment, which accounted for approximately 94% of the company's total revenue. The revenues surpassed 1.7 billion lei during this period, marking a 14% increase compared to the same period in 2022. Furthermore, AQUILA achieved a net profit of 70 million lei, representing a 9% growth.

The financial results for the full year of 2023 will be disclosed on February 29, 2024.

About AQUILA

AQUILA operates in Romania and the Republic of Moldova, with an integrated business model, with activity in the following business segments: distribution, logistics, and transport. AQUILA sells consumer goods in over 72,000 points of sale across all FMCG retail channels, covering over 90% of the market. The integrated product portfolio totals over 10,000 products, with own brands as Gradena: frozen vegetables and fruits; LaMasă: semi-cooked frozen meats; Yachtis: frozen fish and seafood products; and also well-known brands from different categories such as: personal care products - Rexona, Dove; sweets - Kinder, Raffaello, Snickers or Mars; coffee - Lavazza; cleaning products - Dero, Cif or Coccolino; pet food - Whiskas, Pedigree; hygiene products - Kleenex, Kotex, Zewa, Tena, Libresse; baby diapers - Huggies; frozen vegetables and canned food - Bonduelle; vegetable sour cream and vegetable whipped cream - Gran Cucina and Hulala; fish and fish products - Frosta.

The company was founded in 1994 by the entrepreneurs Alin Adrian Docu and Constantin Cătălin Vasile. Since November 2021 is listed on the Bucharest Stock Exchange (BVB), following an initial public offering worth 367 million lei, the largest initial public offering carried out by an entrepreneurial company on the local capital market. The company's shares (symbol AQ) are included in the Bucharest Stock Exchange reference index – BET and in the Global Micro Cap index of FTSE Russell. Starting from September 1, 2023, the company's shares are also included in the MSCI Frontier IMI and MSCI Romania IMI indices.

The company obtained the maximum score, 10, in the VEKTOR evaluation carried out by the Romanian Investor Relations Association - ARIR, based on 12 criteria regarding corporate governance and communication with investors.

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