



# BUCHAREST STOCK EXCHANGE

November 9, 2012

## PRESS RELEASE

### **BVB REACHED SALES REVENUE OF MORE THAN RON 4 MILLION IN THE THIRD QUARTER OF 2012, GIVEN ADVERSE MARKET CONDITIONS <sup>[1]</sup>**

Bucharest Stock Exchange (BVB) sales revenue<sup>[2]</sup> of RON 4.03 million in the third quarter of 2012 decreased comparing to the same quarter of 2011, following the seasonal drop in the value of trading on the equity and fund units markets in this year. BVB sales revenue was above RON 6.00 million in third-quarter 2011; higher revenues were determined by strong volatility in connection with the turbulence in the euro zone. Structured products market increased by 21% compared to third-quarter 2011, following the great interest of investors for the new instruments launched. Higher revenues, by almost 20%, were obtained from the listing activity.

During July-September 2012 management' attention was directed to improve the efficiency by reducing some categories of operating expense to mitigate the effects of lower trading activity on certain markets, without such measures to induce operational risks. Operating expense was RON 2.88 million, 17% lower than the same period in 2011. The largest reductions were achieved in third party expenses and personnel costs. The decrease in operating expense partially offset the decrease in sales revenue and allowed a positive operating result.

The operating profit achieved in third-quarter 2012 was RON 1.15 million, compared to RON 2.51 million in the same period last year, due to lower trading activity. Operating margin was 28% in the third quarter of 2012.

The result from financing activity amounted to RON 0.98 million, influenced mainly by the interest revenue, while the national currency had in the third quarter of 2012 a moderate weakening and therefore were recorded revenues from favorable exchange rate differences which have offset the expenses from exchange rate differences for the revaluation of BVB cash holdings in foreign currency. Interest rate revenues were influenced also by the record dividends paid by BVB to its shareholders, which decreased BVB cash position.

BVB recorded a net profit of RON 1.80 million in third-quarter 2012, mainly from operating activity.

[1] The financial data have not been audited and represent the individual results of the Bucharest Stock Exchange, drawn up according to the Romanian Accounting Standards (RAS); the financial indicators are expressed in million RON and they are rounded off to the nearest integer, resulting in small reconciliation differences.

[2] BVB's sales revenue consists mainly from the fees recorded on trading of all listed instruments, tariffs from listing of companies and instruments, and from data vending to various users.

BVB ended first nine months of 2012 with a net profit of RON 9.44 million, given sales revenue of almost RON 14.00 million.

Main index, BET, which follows the evolution of the most traded 10 stocks listed on BVB increased by 4% in the third quarter of 2012, compared with the 21% drop recorded in the same period last year, when the sovereign rating of USA was lowered for the first time since 1941 by Standard and Poor's, which prompted a wave of drops in equity markets worldwide. Since the beginning of the year to September 30, 2012, BET has increased by almost 12%, exceeding even some exchanges in the region.

For more information, please contact us by email [communication@bvb.ro](mailto:communication@bvb.ro).

## **MARKETING AND INTERNATIONAL ALLIANCES DEPARTMENT**